AMENDMENTS TO THE CLAIMS

This listing of claims will replace all prior versions, and listings, of claims in the application:

1. (Currently amended) A business model, recorded on a computer readable medium ~~or executed in a computer processor~~, for use in a data warehouse system for a plurality of ~~multiple~~ organizations, the business model comprising:

   a predefined set of shared common dimensions representing business reference aspects of the plurality of ~~multiple~~ organizations; the predefined set of shared common dimensions including, a subset ~~of the set of dimensions~~ representing the business reference aspects of a particular organization in the plurality of organizations;

   a second predefined set of measures representing measurements of business activity aspects of the plurality of ~~multiple~~ organizations, ~~a subset of~~ the second predefined set of measures grouped into areas of analysis to answer business questions applicable to the plurality of organizations representing the business activity aspects of the particular organization; a third subset of the areas of analysis used to analyze the particular organization; and

   relationships between the predefined set of shared common dimensions and the second predefined set of measures, the relationships, when employed in a computer processor, allowing for ~~functional~~ areas of analysis to use common dimensions for cross-functional analysis.

2. (Currently amended) The business model according to ~~claimed in~~ claim 1, wherein a dimension of the predefined set of shared common dimensions includes a placeholder settable such that a subset of the predefined set of shared common dimensions represents the business reference aspects of the particular organization.

3. (Currently amended) The business model according to ~~claimed in~~ claim 1, wherein the predefined set of shared common dimensions is grouped into groupings of

dimensions.

4. (Currently amended) The business model ~~according to~~ <u>claimed in</u> claim 3, wherein a grouping of dimensions includes <u>a member selected from a group consisting of:</u> organizational dimensions for financial analysis of the ~~multiple~~ <u>plurality of</u> organizations<u>, functional document dimensions, master dimensions, operational entity dimensions, financial transaction activity dimensions, organizational dimensions for financial analysis of the multiple organizations, universal dimensions, functional specific dimensions and a combination thereof</u>.

5-11. (Cancelled)

12. (Currently amended) The business model <u>according to</u> ~~claimed in~~ claim 1, wherein a measure of the <u>second predefined</u> set of measures comprises a key performance indicator.

13. (Currently amended) The business model <u>according to</u> ~~claimed in~~ claim 1, wherein the <u>second predefined</u> set of measures is grouped into areas of analysis to answer business questions applicable to the ~~multiple~~ <u>plurality of</u> organizations, a subset of the business questions used to analyze the particular organization.

14. (Currently amended) The business model <u>according to</u> ~~claimed in~~ claim 1, wherein the <u>second predefined</u> set of measures is grouped into functional areas ~~of analysis~~ to answer business questions applicable to a functional area of the ~~multiple~~ <u>plurality of</u> organizations, a subset of the business questions used to analyze the functional area of the particular organization.

15. (Currently amended) The business model <u>according to</u> ~~claimed in~~ claim 3, wherein a grouping of the set of measures relates to at least one of:

    sales analysis of the <u>plurality of</u> ~~multiple~~ organizations for providing information used to analyze and make decisions within a sales division;

    accounts receivable analysis of the <u>plurality of</u> ~~multiple~~ organizations;

    general ledger analysis of the <u>plurality of</u> ~~multiple~~ organizations;

accounts payable analysis of the ~~plurality of~~ multiple organizations;

inventory analysis of the ~~plurality of~~ multiple organizations; and

procurement analysis of the ~~plurality of~~ multiple organizations.

16. (Currently amended) The business model <u>according to</u> ~~claimed in~~ claim 1, wherein a measure of the <u>second predefined</u> set of measures includes a placeholder settable such that the subset of the set of measures represent the measurements of business activity aspects of the particular organization.

17 -33. (Cancelled).

34. (Currently amended) A computer program ~~product~~ recorded on a computer readable medium, for use in a computer implementing a data warehouse system ~~adaptable for multiple organizations, the data warehouse system for managing performance of a particular organization~~, the data warehouse system comprising:

a business model comprising:

a <u>predefined</u> set of <u>shared common</u> dimensions representing business reference aspects of the ~~plurality of~~ multiple organizations, <u>the predefined set of shared common dimensions including</u> a subset ~~of the set of dimensions~~ representing the business reference aspects of a particular organization <u>in the plurality of organizations</u>;

a <u>second predefined</u> set of measures representing measurements of business activity aspects of the ~~plurality of~~ multiple organizations, ~~a subset of~~ the <u>second predefined</u> set of measures <u>grouped into areas of analysis to answer business questions applicable to the plurality of organizations</u> representing the business activity aspects of the particular organization; <u>a third subset of the areas of analysis used to analyze the particular organization;</u> and

relationships between the <u>predefined</u> set of <u>shared common</u> dimensions and the <u>second predefined</u> set of measures, the relationships<u>, when employed in a computer processor,</u> allowing for functional areas of analysis to use

common dimensions for cross-functional analysis.

35. (Cancelled)

36. (New) A method of building a business model for a data warehouse, the method
comprising the steps of:

selecting a market;

identifying a particular organization in the market;

analyzing the particular organization to collect organizational information;

determining business questions based on the collected organizational
information;

merging the business questions into a subset of areas of analysis of a
business model applicable to the particular organization;

decomposing the subset of areas of analysis into dimensions and
measures, the dimensions representing business reference
aspects of the particular organization, the measures representing
measurements of business activity aspects of the particular
organization;

providing a predefined set of shared common dimensions representing
business reference aspects of a plurality of organizations, the
plurality of organizations including the particular organization;

providing a second predefined set of measures representing
measurements of business activity aspects of the plurality of
organizations, the second predefined set of measures grouped into
areas of analysis including the subset of areas of analysis merged
from the business questions of the particular organization;

mapping relationships between the predefined set of shared common
dimensions and the second predefined set of measures, the
relationships allowing for areas of analysis to use shared common

dimensions for cross-functional analysis; and

providing the business model for building the data warehouse.

37. (New) A computer-readable medium storing instructions or statements for use in
the execution in a computer of a method for a business model for a data warehouse, ,
the method comprising steps of:

selecting a market;

identifying a particular organization in the market;

analyzing the particular organization to collect organizational information;

determining business questions based on the collected organizational
information;

merging the business questions into a subset of areas of analysis of a
business model applicable to the particular organization;

decomposing the subset of areas of analysis into dimensions and
measures, the dimensions representing business reference
aspects of the particular organization, the measures representing
measurements of business activity aspects of the particular
organization;

providing a predefined set of shared common dimensions representing
business reference aspects of a plurality of organizations, the
plurality of organizations including the particular organization;

providing a second predefined set of measures representing
measurements of business activity aspects of the plurality of
organizations, the second predefined set of measures grouped into
areas of analysis including the subset of areas of analysis merged
from the business questions of the particular organization;

mapping relationships between the predefined set of shared common
dimensions and the second predefined set of measures, the

relationships allowing for areas of analysis to use shared common dimensions for cross-functional analysis.

providing the business model for building the data warehouse.

38. (New) The business model according to claim 1, wherein the areas of analysis are grouped into a plurality of functional areas.

39. (New) The business model according to claim 38, wherein the areas of analysis jointly use a dimension of the predefined set of shared common dimensions.

40. (New) The business model according to claim 1, wherein the functional areas are selected from a group consisting of: sales analysis, AR analysis, GL analysis, AP analysis, inventory analysis and procurement analysis.

41. (New) The business model according to claim 1, wherein the business model is extendible by including additional areas of analysis.

42. (New) The business model according to claim 1, wherein the second predefined set of measures represents a union of measures used to perform analysis for the plurality of organizations.

43. (New) The business model according to claim 42, wherein the union of measures comprises a minimum set of measures needed to perform analysis for all of the plurality of organizations.

44. (New) The business model according to claim 1, wherein the areas of analysis comprise Key Performance Indicator (KPI) or attributes.

45. (New) The method according to claim 23, wherein a dimension of the predefined set of shared common dimensions includes a placeholder settable to reflect at least one of:

a fiscal pattern of the particular organization;

a common currency used by the data warehouse data model;

one or more categories defined by a user, the categories used to analyze information in the data warehouse data model; and

one or more multipliers used by the data warehouse data model.